

## GLOBAL TRADER EDUCATION PROGRAM

### Introduction to Money and Capital Markets

Global Trader is proud to announce the launch of our new education initiative. The first course for 2009 is an Introduction to Domestic and International Money & Capital Markets. Global Trader advocates a hands-on approach to training and education, believing that this offers the best method for knowledge transfer. Too many courses are biased towards mere academic presentation of training material and many individuals are left disillusioned and unsure of themselves, even after attending prohibitively expensive courses.

Global Trader will present its training with a strong emphasis on the practical application of financial market theory and practices. Delegates will constantly be challenged to build their own valuation and pricing models, monitor their absorption of key concepts through testing and the completion of case study work. In addition Global Trader will provide a live trading environment in which delegates may test their new found skills in the toughest of all environments – the financial markets.

This course will construct a framework of analysis for the various markets typically faced by a trader, risk or portfolio manager in his/her day-to-day activities.

The course will take the form of:

- Formal lectures
- Case study analysis
- Development of take-away spreadsheets for pricing and risk management
- Ongoing testing
- Simulated trading and
- A final examination

#### Expected benefits:

Within this structure various cash instruments will be introduced for which the delegates will be required to:

- Understand their function, price and mark-to-market their interim values, and finance any positions held
- Recognise the risk management function as it applies to each instrument (and within a portfolio context)
- Theory will be applied through practical methods within a trading environment
- Attendees will receive self constructed spreadsheets, course material, case studies and exam solutions
- A certificate will be issued upon successful completion of each course

#### The course presenter:

- This educational course is presented by Global Trader's Andrew Kinsey, who has spent 18 years in financial markets.
- Andrew has a Masters in Financial Economics and is currently Head of Risk Trading for Global Trader.
- He started his career with Andersen Consulting (Accenture) in the Financial Industry Practice in Johannesburg. After three years of financial systems development and implementation, Andrew moved to a major bank in South Africa to trade various currency options books that were a financial innovation in South Africa at the time.
- He has traded and headed up interbank desks in such instruments as currency options, cross currency and interest rate swaps as well as equity derivatives.
- In the last five years he has been part of two hedge funds that were alternatively involved in Conservation Finance initiatives, which applied carbon credit and tax related structured products, as well as a fund that traded global commodity and precious metal equity counters.
- Andrew has delivered financial markets courses over the last 3 years in London, New York, Kuala Lumpur, Tokyo and Beijing. The content of these courses included: portfolio management principles, options trading and hedging, risk management, credit derivatives, interest rate derivatives as well as structured product development and hedging.

#### Who should attend?

Anyone that is interested in:

- Financial Markets
- Trading
- Risk Management
- Portfolio Management

www.gt247.com  
T: +27 11 214 8000  
F: +27 11 214 8028

POSTNET SUITE 247,  
PRIVATE BAG X1,  
MELROSE ARCH, 2196

3ND FLOOR, 10 MELROSE  
BOULEVARD, MELROSE ARCH 2076

**Minimum entry requirements:**

- Basic understanding of Financial Markets
- Basic understanding of MS Excel

**Introduction to Money and Capital Markets Course Schedule:**

<b>Venues:</b>	<b>Johannesburg</b>	<b>Durban</b>	<b>Cape Town</b>
	Melrose Arch	Durban North	Victoria Junction
<b>Dates:</b>	16 - 20 February	23 – 27 February	2 - 6 March
<b>Time:</b>	08h30 – 16h30	08h30 – 16h30	08h30 – 16h30
<b>Duration:</b>	5 days	5 days	5 days
<b>Cost:</b>	R 7,500 per person	R 7,500 per person	R 7,500 per person

**Payment Details:**

Payment needs to be made using the following Bank Account Details:

<b>Bank Name:</b>	Standard Bank
<b>Branch Name:</b>	Sandton
<b>Account Name:</b>	Purple Capital Ltd
<b>Branch Code:</b>	01 92 05
<b>Account Number:</b>	42 103 312 6

Please ensure that your deposit is referenced clearly, with your user id, surname and region. If you are not currently registered with Global Trader, please supply your surname and region.

**Proof of payment** must be sent to **one** of the below to guarantee your reservation:

Email: [edu@gt247.com](mailto:edu@gt247.com)  
Fax: **+27 11 214 8028**

The following information must be reflected with the proof of payment:

- First Name and Surname
- Contact Telephone Number

**Global Trader will be offering the following courses in the near future:**

- Derivatives Markets
- Structured Products
- Options Trading and Risk Management
- Portfolio Management
- Risk Management Principles and Application

Should you require any additional information regarding the course, please feel to direct your queries to the following email address: [edu@gt247.com](mailto:edu@gt247.com)

**Disclaimer**

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